

Degson also manufactures terminals, which were initially developed by the company. These terminals are produced at a significantly lower cost compared to alternatives, yet they maintain a high level of quality. Despite enduring substantial use over the years, Degson terminals have proven to be resilient and reliable. We have never encountered any issues requiring returns or replacements due to connector failures. In fact, our experience indicates that Degson terminals outlast other components, often remaining functional even under extreme conditions, such as prolonged exposure to high temperatures. We regularly utilize hundreds of these terminals without encountering any significant failures.

Ningbo Degson offers significant cost savings compared to its competitors due to several key factors.

Firstly, the company leverages advanced manufacturing techniques and technologies to optimize production processes, resulting in higher efficiency and lower production costs. By streamlining manufacturing operations, Ningbo Degson can produce high-quality products at competitive prices.

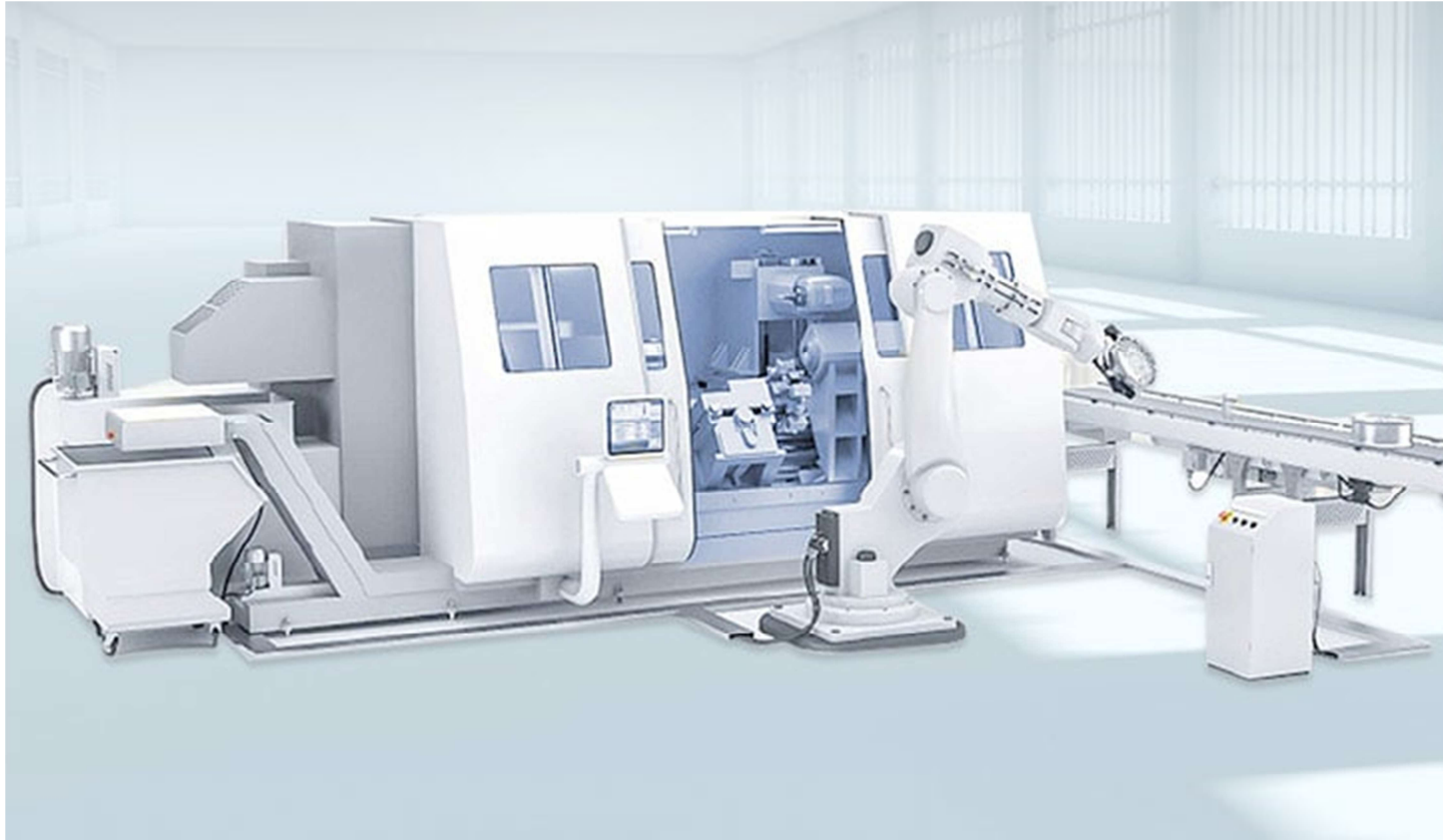
Additionally, Ningbo Degson focuses on research and development to continuously innovate and improve product designs. This emphasis on innovation allows the company to create products that are not only cost-effective but also offer superior performance and reliability compared to competitors.

Furthermore, Ningbo Degson is committed to providing excellent customer service and support, which includes offering competitive pricing and flexible ordering options. By understanding and meeting the needs of their customers, Ningbo Degson can offer cost-effective solutions that align with their budgetary requirements.

Overall, Ningbo Degson's dedication to efficiency, innovation, and customer satisfaction enables them to deliver cost savings that set them apart from competitors in the industry.

As for custom products, Degson is able to use a customer's design and detailed requirements to produce a customized product. They will do an evaluation of the plans and give feedback to figure out tooling cost and other details to give a quote based on your needs. This tooling cost may even be negligible depending on the volume of custom components ordered.

Product Applications



Some applications and industries that Degson's products have been utilized for include:

- Industrial Automation (DCS, PLC)
- Machinery (Elevators, medical equipment)
- Building (Lighting, HVAC, security)
- Energy (Photovoltaic, renewable energy)
- Electricity (Panel and cabinet, secondary power distribution)
- Transportation (rail transportation, new energy vehicles)

Degson products have been used in many projects, even in harsh environments. A few examples of these products are:

- Marine navigation
- Wind power generation
- Energy storage systems
- Control systems
- Power-driven equipment



Products Cross

Degson products functionally cross with other brands, including:



Phoenix Contact



TE



Wago



Weidmuller



Deca



Klemsan